

# Decision-making Processes and Tools for Boards

Decision-making is a fundamental responsibility of the board. Making governance decisions effectively requires a disciplined process where management, board committees and the full board all have specific roles and responsibilities. As the grid below suggests, good governance decision-making, when supported by a variety of board practices and tools, strengthens the board as a whole and its capacity to govern well.

Board Decision-making Components			
	Input: Preparing for Decision-making	Throughput: Making Decisions	Output: Decision Aftermath
<b>Management Role</b>	<ul style="list-style-type: none"> <li>• Ensure ongoing board education/ leader training</li> <li>• Gather, format, provide decision-relevant and governance-level data to committee and board</li> <li>• Ensure data is clearly linked to strategy</li> <li>• Provide input into agenda planning</li> </ul>	<ul style="list-style-type: none"> <li>• Ensure optimal meeting room set-up, logistics</li> <li>• Anticipate questions and answers</li> <li>• Discuss decision risks and options for mitigation</li> <li>• Provide additional information and analysis as requested by the board or committee</li> <li>• Identify metrics that will gauge if success has been met</li> </ul>	<ul style="list-style-type: none"> <li>• Communicate decision internally and externally as appropriate</li> <li>• Execute decision and risk mitigation (if applicable)</li> <li>• Report decision impact to committees and board</li> </ul>
<b>Committee Role</b>	<ul style="list-style-type: none"> <li>• Review data, information</li> <li>• Analyze, probe, provide insight, make connections</li> <li>• Help management think through potential risks</li> <li>• Vet for full board review</li> <li>• Provide clear recommendation to the board</li> </ul>	<ul style="list-style-type: none"> <li>• Ensure board has all necessary input to allow for sound decision-making</li> <li>• Clarify decision data/input and recommendations, as needed</li> <li>• Highlight questions yet to be answered/ needing further discussion by the full board</li> <li>• Ensure metrics are the right ones to measure to indicate success</li> </ul>	<ul style="list-style-type: none"> <li>• Cultivate new board competencies to ensure ongoing decision-making and governance oversight effectiveness</li> <li>• Maintain ongoing compliance with laws, regulations, standards</li> <li>• Assess performance, including decision-making capability</li> </ul>
<b>Board Role</b>	<ul style="list-style-type: none"> <li>• Develop decision principles</li> <li>• Participate in agenda planning</li> <li>• Review management and committee input</li> <li>• Understand decision methods</li> <li>• Stay abreast of health care issues/ trends</li> <li>• Understand stakeholder wants/needs</li> <li>• Keep discussions at the strategic level</li> <li>• Ask management probing questions</li> </ul>	<ul style="list-style-type: none"> <li>• Manage conflicts of interest</li> <li>• Ask clarifying questions, including: "How does this decision fulfill (or not fulfill) our mission and strategy?" "Can we live with worst-case scenario?"</li> <li>• Consider alternatives</li> <li>• Discuss risks</li> <li>• Ensure productive engagement by all board members</li> <li>• Employ decision principles/methods</li> <li>• Make decision</li> </ul>	<ul style="list-style-type: none"> <li>• Be accountable, informed and prepared</li> <li>• Support board leadership</li> <li>• Evaluate key decisions annually as part of continuous learning process</li> <li>• Hold management accountable by assessing performance, including decision-making capability</li> <li>• Reward outcomes and results</li> </ul>
<b>Sample Tools</b>	<ul style="list-style-type: none"> <li>• Strategic framework/implementation overview</li> <li>• SWOT analysis</li> <li>• Standard committee report format</li> <li>• Consent agenda</li> <li>• Authority matrix</li> <li>• Mission, vision, values</li> <li>• Stakeholder analysis/needs assessment</li> </ul>	<ul style="list-style-type: none"> <li>• Clarifying questions</li> <li>• Code of conduct/rules of engagement</li> <li>• Board/management compact</li> <li>• Decision principles</li> <li>• Conflict-of-interest policy/process</li> <li>• Meeting facilitation checklist</li> </ul>	<ul style="list-style-type: none"> <li>• Board competencies profile</li> <li>• Term limits</li> <li>• Performance assessments (board, committee and director levels)</li> <li>• CEO assessment</li> <li>• Media/crisis management policies</li> <li>• Compensation and incentives policy</li> </ul>